

“ I am passionate about helping people achieve their goals and optimize their efforts using software and new tech. ”



Justin King

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January 2019- Present (Consulting)

Manager, Client Success

- Retained 1 month client for two additional months.
- Managed 4 others, 1 in client success and 3 in Operations.
- Conducted all Client onboarding, User Testing, and client oriented training.

Received positive reviews from

80%

Of clients



June 2013 - October 2018

Sales Development Representative, Sales apprenticeship

May 2019 - October 2019

- Started a deal that landed yoshi on the benefits page of a 13,000 employee company.
- Stepped into the Account Manager role in 5 months.
- Built and managed outreach campaigns for myself and 3 others.

Co-Founder & CEO, Nest of Vipers Airsoft

May 2014 - Present

- Featured on local news promoting safety amongst the community.
- Built my team from the ground up, each with a specific talent.
- Created organizational system for hosting games, building a proshop, and marketing.

Wood finish Technician, Grand Rapids Chair

July 2016 - July 2017

- Served as quality control at the beginning and end of the production process.
- Awarded with spay technician certificate.

MY TECH STACK

